

## Participation in Business and Trade Associations.

We belong to many carefully selected business and trade associations around the world. We work with these groups because they represent our industry and the larger business community in policy discussions on issues where we have a common interest or objective.

Our support to these organizations and groups complies with applicable laws and our own principles and practices, and we routinely evaluate our participation to ensure that the groups' objectives align with the long-term interests of PMI and its shareholders, and that their activities continue to reflect PMI's values and high standards of conduct. There are times when we may not agree with certain positions adopted by the organizations we support. In these instances, we may choose to withdraw our participation or support.

Advance approval is required before PMI or its affiliates become a member of, or renew a membership in, any organization that has a connection with government officials or political activity in the U.S. We also prohibit our membership dues or other contributions made in the U.S. to be used for political campaign-related activities.

PMI's Law and Compliance Department monitors, and our Corporate Audit Department audits, compliance with our internal principles and practices and our General Counsel and heads of our Compliance and Corporate Audit Departments regularly report to the Audit Committee of PMI's Board of Directors on compliance matters. We have also implemented periodic review and approval of our political and trade association expenditures by the Board's Nominating and Corporate Governance Committee.

See below for the list of business and trade associations in which PMI held a leadership role during 2017 by serving on the Board of Directors or Executive Committee of that organization, along with the top 10 memberships paid in 2017.

Aegean Exporters Association (Turkey)	Goya Business Chamber (Argentina)
Aegean Region Chamber of Industry (Turkey)	Human Resources Association of Ecuador
Alliance Of Australian Retailers	Indonesian Advertisers Association (Indonesia)
American - Central Europe Business Association (USA)	Indonesian Service Dialogue (Indonesia)
American Chamber of Commerce in Albania	International Advertisers Association (Romania)
American Chamber of Commerce in France	International Advertisers Association (Serbia)
American Chamber of Commerce in Germany	International Chamber of Commerce (Georgia)
American Chamber of Commerce in Indonesia	International Trade and Investment Center
American Chamber of Commerce in Italy	Interstate Tobacco Industry Union (Brazil)
American Chamber of Commerce in Kosovo	Investors' Forum (Lithuania)
American Chamber of Commerce in Malaysia	Kazakhstan Association of Foreign Investors' Council
American Chamber of Commerce in Montenegro	Klaipeda Chamber of Commerce, Industry and Crafts (Lithuania)
American Chamber of Commerce in Serbia	Korea Tobacco Association
American Chamber of Commerce in the Philippines	Leningrad Region Chamber of Commerce and Industry (Russia)
American Chamber of Commerce in the Republic of Macedonia	LSP Professional Certification Agency (Indonesia)
Anti - Counterfeit Association of Argentina	National Association of Manufacturers (USA)
Anti - Counterfeit Institute (Italy)	National Association of Tobacco Industry (Poland)
Association of Foreign Investors (Dominican Republic)	National Center for Asia-Pacific Economic Cooperation
Association of Russian Corporate Media (Russia)	National Foreign Trade Council (USA)
Brand Protection Group (Brazil)	National Manufacturers Association (Turkey)
Brazilian Tobacco Industry Association	National Manufacturers Association of Estonia
British Brands Group UK	National Manufacturing Association (Ukraine)
Bulgarian Association of Tobacco Industry	National Tobacco Industry Association (Mexico)
Canadian Tobacco Manufacturers Council	Philippine Tobacco Institute
Chamber of Commerce and Industry of canton Neuchâtel (Switzerland)	Polish Employers Association
Chamber of Commerce and Industry of canton Vaud (Switzerland)	Russian Union of Industrialists and Entrepreneurs
Chamber of Industries and Production (Ecuador)	Stifterverband for Promoting Education, Science and Innovation (Germany)
Coalition on Tobacco Affairs (Hong Kong)	Swiss Business Council (Pakistan)
Community of Interests Tobacco Industry (Germany)	Swiss Cigarette (Switzerland)
Confederation of Malaysian Tobacco Manufacturers	Thai Tobacco Trade Association
Cooperation Fund "Industry and Tobacco Retail" Trade" (Netherlands)	The American European Community Association (Switzerland)
Council of the Americas	The Tobacco Institute of Southern Africa
Digital Coding and Tracking Association (Switzerland)	Tobacco Association (Singapore)
Dominican Republic Association of Exporters	Tobacco Association of West Africa (Cote d'Ivoire)
Dominican Republic Association of Industries	Tobacco Community Alliance (Indonesia)
Dominican Republic Cigarette Association	Tobacco Industry Chamber (Argentina)
EconomieSuisse (Switzerland)	Tobacco Industry Development Council (Russia)
Ecuadorian Exporters Federation	Tobacco Institute of Japan
Employers of Poland	Tobacco Institute of the Republic of China
Employers' Union (Montenegro)	U.S. - Russia Business Council
Ethics and Reputation Society (Turkey)	U.S. Chamber of Commerce
European Justice Forum (Belgium)	U.S. Council for International Business
Federation of Philippine Industries	UK Vaping Industry Association
Federation of Trade and Service (Morocco)	Union de Fabricants (France)
Foreign Investors Council in Croatia	Union of Belgian Entrepreneurs
Foreign Investors Council, Economic Chamber of Macedonia	US - ASEAN Business Council
Foundation "Elimination of Child Labor in Tobacco Farming"	Vape Business Ireland
Foundation Taskforce "Minimum Age Compliance Tobacco" (Netherlands)	White Cigarette Manufacturers Association (Indonesia)